

# **Soul Winning: The Christian's Business**

by

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## **Chapter 4**

### **Simple Salvation**

"I want to be a Christian but I am not sure that I know how to be one. What must I do?" This is a question that you will often hear in your prayerful effort to be a winning witness for CHRIST.

The questioner wants to be a Christian but she does not know what steps to take, what is expected of her. To these seeking souls you may offer a plain pattern.

#### **The ABC's of Salvation**

The most simple and probably the most frequently used method of winning another to CHRIST is the ABC series of verses.

These are:

- A) "**all have sinned**" (Romans 3:23).
- B) "**Believe on the Lord Jesus**" (Acts 16:31).
- C. "**confess . . . before men**" (Matthew 10:32).

While it is possible to use only these three verses in order to win someone to CHRIST, most people need a fuller explanation of the gospel in order to have their questions fully answered. Below is a more complete method.

#### **Five Questions of Salvation**

This method consists of asking the interested soul five questions. You can spend as little or as much time on each question as is necessary. If the person answers "yes," then you are ready for the next question. If the person answers "no," it is necessary to stop and explain that question before you proceed.

1. *Do you believe that the Bible is the Word. of GOD?*

Many people believe that the Bible is a helpful book, and that it contains much truth, but it is only when they believe that it is inspired of GOD that they will accept without argument the way of salvation. If your friend balks at this question, then he is not ready to believe. You will have to deal with him as outlined in the next chapter, "*Bible Belief*."

2. *Do you believe that there is a Heaven and a hell?*

If a person does not believe in a just GOD, Who will "**judge the world in righteousness**" (Acts 17:31), then there is no need of his repenting of and confessing his sins. If the interested person hesitates to say "yes" to this question, quote the words of the Lord JESUS who said. "**And these shall go away into everlasting punishment: but the righteous into life eternal**" Matthew 25:46).

If the Saviour and greatest man who has ever lived believed in the existence of hell, others do well to agree that He was right. If your friend objects to the thoughts of hell, see Chapter 6.

3. *Do you believe you are a sinner?*

This is a day in which no one is called a sinner. Modern day thinking has taught us to excuse any and all of our acts - Does someone lie? Then he has a need for prestige. Does a girl become promiscuous? Then she has need for love.

The Bible however calls such actions sin. You may consider sin that which harms yourself or another, as do some moderns; or you may consider sin as defined by "Sin is any want of conformity unto, or transgression of, the law of God". However you define it, men and women sin. Children sin. That is, they do that which they know to be wrong. They cannot help doing wrong. We all do it. Therefore the only attitude one who wants to be right with GOD can take is "Yes, I have done wrong. I am a sinner."

4. *Do you want to be saved?*

This may seem like an unnecessary question, but it is really a key question because GOD does not force the will of man. Some people do not want to be saved They enjoy their sins. In this question is implied the fact that by being saved they will stop the consistent practice of sin. A "yes" answer to this question prepares the seeker for the next and final step.

5. Will you receive CHRIST JESUS as your Saviour now?

It may be the person to whom you are talking has had enough Christian background to understand fully what you mean. He may understand that JESUS was the divine Son of GOD in a sense that no one else was; that He had pre-existence with the Father; that He came to earth, lived a perfect life, died on the cross for the world and rose again to prove that He was "**the Son of God with power**" (Romans 1:14).

On the other hand, the inquirer may wonder exactly what it means to believe. In that case you explain that it means believing in the "**Lord Jesus Christ**" (Acts 16:31).

Explain what is meant by His name JESUS. "**And thou call his name JESUS: for he shall save his people from their sins**" (Matthew 1:21).

John Newton was a wicked, blasphemous sailor and slave trader. He read about the forgiveness of sin to be found in JESUS. He believed, left his sins and became a minister. He expressed the change in his life when he wrote the hymn,

"Amazing Grace, how sweet the sound,  
That saved a wretch like me."

To believe in JESUS is to believe that He died for your sins on the cross.

After being saved, explain to them what is meant by His title: Lord. "**Believe on the Lord Jesus Christ**" (Acts 16:31. To have Him as Lord is more than accepting forgiveness of sins; it is going on to live fully for Him.

Wilfred Grenfell was a young English doctor who, when D. L. Moody visited England, heard him preach. Moody stressed, "Who will give himself a living sacrifice to CHRIST?"

Grenfell decided that he would. He followed CHRIST to Labrador where he doctored the people, and built schools for them.

~ end of chapter 4 ~

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